

OCEAN FREIGHT FROM MAJOR TRADING ZONES

S/N	CARGO TYPES	TRADE ZONES																			
		CHINA		JAPAN		OTHER FAR EAST PORTS		EUROPE		MIDDLE EAST/ INDIA RANGE		NORTH AFRICA/ MEDITERRANEAN		EAST/ SOUTH AFRICA		CANADA		NORTH AMERICA		CENTRAL/ SOUTH AMERICA	
		IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX
1.	CONTAINER & UNIT TYPES																				
	20 FT	2307	1400	2485	1475	2130	1150	1800	1050	2000	1075	1080	350	900	260	3770	1300	3590	1245	2288	1150
	40FT	3738	1800	3950	1950	3450	1000	2748	1500	3050	1850	1800	560	1500	360	4925	1100	4690	1025	3950	850
	20FT ISO	4020	2720	4420	2890	3800	2550	3250	1700	3300	1730	2793	1627	2700	1627	4930	1900	4920	1900	4220	4225
	40FT ISO	6300	4200	6825	4462	5950	3950	4712	2537	4720	2540	4296	2250	4300	2254	7600	3650	7540	3550	5631	2050
	20 FT REFRIDGERATED	4080	2720	4400	2890	3800	2550	3250	1750	3300	1800	3000	1500	3000	1550	4750	1900	4920	1900	4100	1500
40 FT REFRIDGERATED	6300	4200	6825	4462	5950	3950	4550	2450	4600	2489	3660	2450	3680	7600	3650	7600	3650	7540	5560	2000	
2.	WET CARGOES PER MT																				
	CRUDE OIL	-	22	-	22	-	22	-	18	-	20	-	15	-	15	-	21	-	20	-	22
	*REFINED PRODUCTS	-	40	-	40	-	40	-	35	-	35	-	30	-	30	-	42	-	40	0	45
	HEAVY DUTY OILS – base / lube oil		70		75		70		65		60		55		55		70		65		70
	BITUMEN		100		105		100		95		95		85		80		110		100		105
	*CHEMICALS		170		175		170		155		155		120		120		165		160		140
	EDIBLE & INDUSTRIAL OILS	333	95	335	100	335	95		75		75		65		60		85		80		75
	TALLOW/ GLYCERINE		150		155		135		140		140		110		105		150		145		145
	OTHERS (ANTI-KNOCK) ETC.		250		275		250		200		205		180		150		280		275		270
*SPIRIT – Ethanol, Benzene		110		115		110		120		120		95		90		125		120		120	
3.	BULK CARGOES PER MT																				
	FERTILIZER, UREA, POTASH	85	50	90	55	85	50	70	35	65	30	55	30	50	30	85	50	80	45	80	45
	SODA ASH/ ADDITIVES/ CHEMICALS	150	95	155	100	150	95	95	60	90	55	70	40	65	40	150	95	130	75	120	70
	* ORES	55	35	60	40	55	35	45	30	45	30	40	25	40	25	90	55	85	50	85	50
	*MINERALS - coal, bauxite, gypsum	80	50	90	55	80	50	70	35	65	30	55	30	50	30	90	50	80	45	85	45
	*SALTS –Industrial & Edible	60	35	65	40	55	35	50	30	45	30	40	25	40	25	90	55	85	50	85	50
*GRAINS /CEREALS	75	40	80	55	70	35	70	35	55	30	45	25	45	25	85	45	80	40	80	40	
		IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX

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	CEMENT: Bulk, Clinker	65	30	70	50	65	40	60	30	60	30	55	30	50	30	80	45	75	40	75	30
	BAGGED	75	40	80	50	70	35	70	30	55	30	45	25	45	25	85	40	80	40	80	40
	SUGAR: Bulk, Bagged	55	35	60	40	55	35	45	30	45	30	40	25	40	25	90	55	85	50	85	50
4	GENERAL CARGOES																				
	*IRON & STEEL –wires, steel coils, sheets, bars/billets, rail tracks	100	65	110	70	100	65	70	45	70	45	55	30	50	30	110	80	105	70	90	60
	*ALUMINUM PRODUCTS – Sheets, bar, ingots	90	60	98	65	90	60	69	45	69	45	57	30	55	25	98	60	90	55	60	40
	REFRIDGERATED FOOD – Fish	114	60	124	70	112	58	110	55	115	60	96	58	94	50	114	60	113	58	112	56
	PALM KERNEL PRODUCTS	35	20	38	25	34	20	35	10	35	10	30	10	30	10	40	25	38	27	35	10
	COTTON YARNS	60	25	65	30	60	25	65	30	60	25	45	20	35	10	65	35	60	25	55	20
	SESAME SEEDS	90	40	95	45	85	35	70	30	70	30	55	20	50	20	95	45	90	40	85	34
	*COCOA & Cocoa Products	70	45	75	48	70	40	50	30	45	20	35	25	35	25	78	46	75	45	70	45
5	*HAZARDOUS CARGOES – Military equip./sulphur explosive etc PER MTS	201	301	217	217	198	198	175	175	180	180	150	150	150	150	210	210	200	200	195	195
6.	*SPECIALIZED CARGOES – rails drilling mill, coaches, oil well equip, water pipes, etc. PER MTS	98	98	105	105	95	95	84	84	90	90	52	52	50	50	100	100	98	98	95	95
7.	VEHICLES PER CBM																				
	a. 1 5 cbm or below	1500	1500	1600	1600	1400	1400	1000	1000	1005	1005	350	350	350	350	1200	1200	1100	1100	750	750
	b. Above 15 cbm & up to 25 cbm	1600	1600	1650	1650	1500	1500	850	850	900	900	400	400	400	400	1500	1500	1450	1450	850	850
	c. Above 25 cbm & up to 50 cbm	1700	1700	1750	1750	1600	1600	1200	1200	1300	1300	420	420	420	420	1750	1750	1700	1700	1000	1000
	d. Above 50 cbm & up to 80 cbm	2000	2000	2050	2050	1900	1900	1600	1600	1700	1700	950	950	950	950	1950	1950	1900	1900	1800	1800

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	e. Above 80 cbm	2800	2800	3000	3000	2700	2700	2600	2600	2500	2500	1900	1900	1900	1900	3000	3000	2900	2900	2500	2500
8.	*HEAVY DUTY EQUIPMENT	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX	IM	EX
	PER MTS																				
	i) up to 10 MT	4200	4200	4300	4300	4000	4000	2380	2380	2400	2400	1680	1680	1600	1600	4200	4200	4000	4000	3675	3675
	ii) Above 10 MT up to 20 MT	5850	5850	6000	6000	5800	5800	3990	3990	4000	4000	2730	2730	2700	2700	5000	5000	4900	4900	4900	4900
	iii) Above 20 MT up to 40 MT	11700	11700	11800	11800	10800	10800	8515	8515	8520	8520	4700	4700	4700	4700	11780	11780	11750	11750	10580	10580
	iv) Above 40 MT	12540	12540	12600	12600	12300	12300	9240	9240	9250	9250	4712	4712	4712	4712	12600	12600	12500	12500	11220	11220

* Please refer to Notes

NOTES

S/N. 2. WET CARGOES

Refined Products include: Gasoline i.e. PMS (Premium Motor Spirit), AGO, MOGAS, DPK, Jet A1, and natural gasoline.

Chemicals: Include Caustic Soda, Drilling oils and chemicals, and other chemicals.

S/N. 3. BULK CARGOES

Grains/Cereals include bulk/bagged: wheat, wheat bran, offal, maize, malt, rice, soya, corn and other grains and cereals.

S/N. 5. HAZARDOUS CARGOES

These include Military equipment and hardware, and all hazardous cargoes with IMO ID.

S/N. 8. HEAVY DUTY EQUIPMENT

These include Caterpillars, Spreaders, Bull Dozers, Tractors and Cranes, Earth Movers and Excavators.

Freight Rates:

The rates stated in the schedule are stated in US\$. However, it should be noted that freight rates to and from Europe / Middle East Zone are normally quoted in Euro but have been converted to US\$ for the purpose of this presentation.

The above rates are gross, i.e. they include all additional. However it is common practice for freight invoice to indicate State taxes as extras.